

Region IV Performance Report Trends

Member Payments (% of Goal)

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Year Total	Goal	Members Per Club	PerCent Growth
2011-12	1	3	29	39	43	44								34258		
2010-11	1	2	31	41	44	45	47	50	80	91	95	98	33495	34098	18.3	0.4%
2009-10	1	2	31	40	43	44	46	49	82	91	94	97	33353	34479	18.5	-1.2%
2008-09	1	2	29	42	46	47	49	52	86	96	98	102	33763	33125	18.4	4.3%
2007-08	1	2	27	42	45	46	48	51	80	93	96	99	32377	32535	18.0	1.8%
2006-07	1	2	29	41	44	45	47	49	78	91	94	98	31817	32553	17.9	-0.2%
2005-06	1	2	21	42	45	46	48	50	80	93	96	99	31874	32025	17.8	
4 Yr Ave	1	2	30	41	44	45	47	50	83	93	96	99			18.4	1.2%
Ave.	1	2	28	41	44	45	48	50	81	93	96	99			18.1	1.0%

Number of Paid Clubs

Year	July 1 start	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Goal	Suspended	Chartered
2011-12	907	840	866	875							932	10 (to-date)	14 (to-date)
2010-11	895	847	869	875	882	887	895	857	883	906	920	31	42
2009-10	891	853	868	872	882	886	901	865	873	888	929	48	31
2008-09	891	829	852	862	869	877	894	863	883	906	914	35	53
2007-08	885	829	851	861	873	877	884	841	870	889	909	27	35
2006-07	879	820	834	841	853	859	869	836	863	883	903	50	45
2005-06	869	816	838	846	861	868	878	836	858	878	893	32	44
Ave.		833	854	862	870	876	887	850	872	892	914	37	42

New Members (Total for the Year - non Charter Members)

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Club Ave.	PerCent Growth
2011-12	255	532	1146	1786	2347	2629								
2010-11	279	587	1170	1804	2353	2586	3085	3654	4393	4995	5480	6222	6.8	1.8%
2009-10	283	564	1177	1775	2231	2483	2994	3592	4394	4964	5444	6112	6.8	-3.9%
2008-09	294	590	1147	1875	2480	2788	3280	3850	4611	5207	5705	6360	6.9	7.5%
2007-08	266	540	1038	1713	2201	2460	2932	3473	4003	4745	5237	5917	6.6	6.1%
2006-07	223	438	960	1544	2012	2230	2720	3226	3926	4499	4939	5578	6.3	0.5%
2005-06	212	436	892	1512	1972	2202	2705	3187	3832	4393	4844	5549	6.2	
4 Yr Ave	278	568	1160	1810	2353	2622	3120	3699	4466	5055	5543	6231	6.8	1.8%
Ave.	259	527	1076	1716	2228	2483	2953	3497	4193	4801	5275	5956	6.6	2.4%

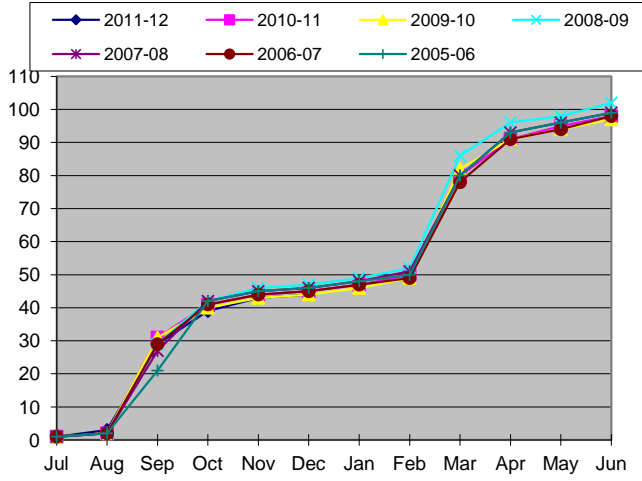
AC Completions (% of Goal)

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Year Total	Goal	Club Ave.	PerCent Growth
2011-12	15	26	35	49	63	73								332		
2010-11	12	26	40	55	71	80	94	106	122	143	171	234	775	331	0.8	8.2%
2009-10	13	20	32	43	57	64	78	92	110	131	156	213	716	336	0.8	-2.2%
2008-09	11	20	34	46	60	71	88	102	118	136	165	227	732	323	0.8	15.8%
2007-08	10	19	29	38	54	58	71	83	103	118	144	201	632	314	0.7	-8.8%
2006-07	8	21	36	47	61	69	91	104	123	138	162	219	693	316	0.8	-8.8%
2005-06	10	20	33	45	63	77	95	112	131	149	182	244	760	311	0.9	
4 Yr Ave	13	23	35	48	63	72	87	100	117	137	164	225	741		0.8	7.3%
Ave.	11	22	34	46	61	70	86	100	118	136	163	223	718		0.8	0.9%

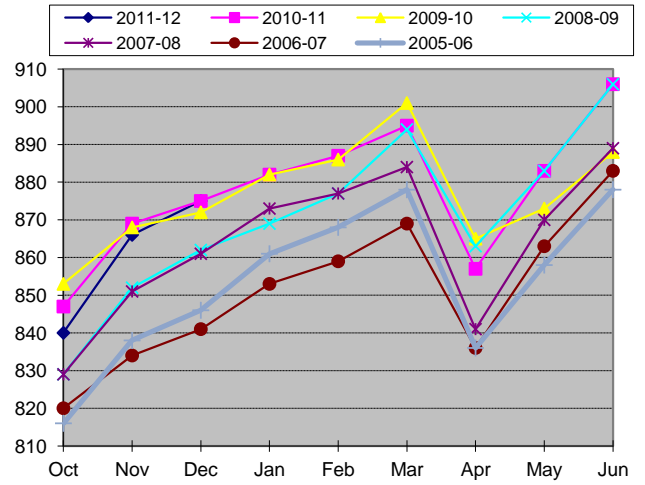
CC Completions (% of Goal)

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Year Total	Goal	Club Ave.	PerCent Growth
2011-12	4	13	20	28	39	45								1173		
2010-11	7	14	21	29	36	41	52	58	69	81	99	133	1549	1168	1.7	7.3%
2009-10	6	11	19	25	32	37	46	54	64	76	90	122	1444	1181	1.6	-3.0%
2008-09	7	10	19	26	33	38	47	55	67	79	94	131	1489	1133	1.6	2.9%
2007-08	7	12	20	26	35	39	49	56	68	79	94	130	1447	1114	1.6	3.7%
2006-07	5	12	19	25	33	38	49	58	69	80	93	125	1396	1114	1.6	-6.6%
2005-06	7	13	20	27	35	42	52	62	75	86	104	136	1495	1096	1.7	
4 Yr Ave	6	12	20	27	35	40	48	56	67	79	94	129	1494		1.6	2.4%
Ave.	6	12	20	27	35	40	49	57	69	80	96	130	1470		1.6	0.8%

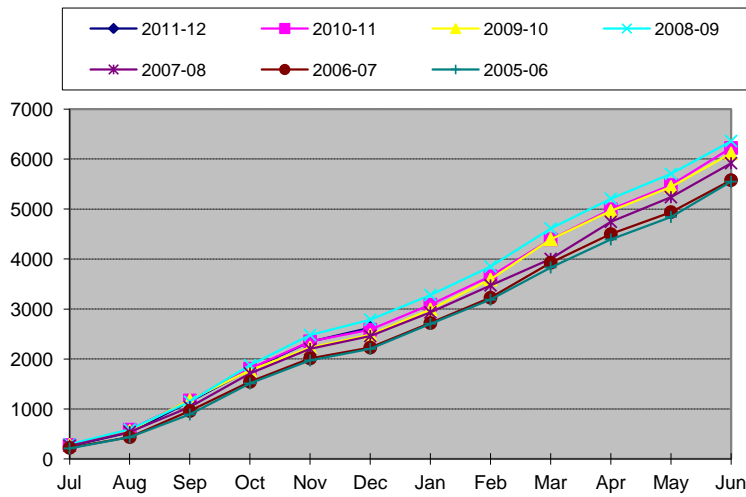
Member Payments (% of Goal)



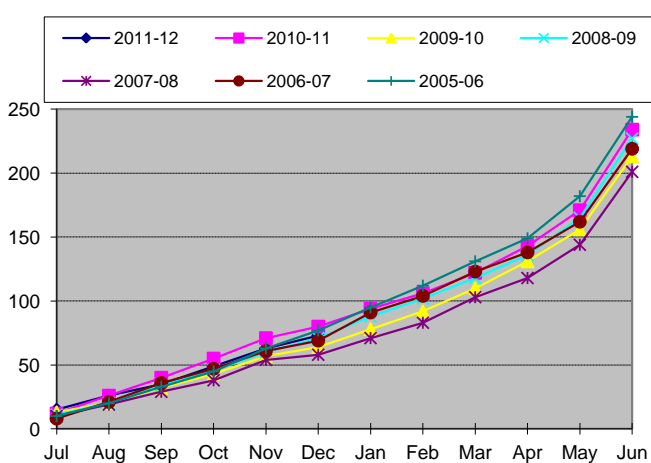
Number of Paid Clubs



New Members (Non Charter)



AC Completions (% of Goal)



CC Completions (% of Goal)

